William G. Hopkins, AIA

Principal, Operations Director Hanbury Bill.hopkins@hanbury.design 120 Atlantic Street, Suite 100 Norfolk, VA 23510

Re: Nomination as AIAVA President-elect

Dear Fellow Members:

I humbly seek your vote to serve as the next President-elect of AIAVA of the Board of Directors. I have had the pleasure of being a member of our Board over the three plus years, first as Secretary in 2021 and currently as Treasurer, and have gained much insight into the ways in which this organization serves each of us across the Commonwealth. With this experience and perspective, I believe I can help guide AIAVA as our profession faces new challenges and opportunities.

During my time on the Board, I contributed to significant changes that have improved our effectiveness as an organization, notably restructuring our Board and sub-committees and successfully launching the AIAVA Foundation. I helped craft our current strategic plan, launched in 2022, and continue to work with my fellow Board members to advance the initiatives set forth in the plan through 2025. My continued involvement beyond 2025 will provide continuity from our current strategic plan as we craft our vision for the future.

I have been with Hanbury for over 17 years, as a Principal and Operations Director, balancing my time with managing large, complex projects while helping our firm navigate unprecedented growth over the last three years. At Hanbury we often say, "we're always in a state of becoming." I believe this is true for AIAVA, as well. Our organization provides countless benefits to our members, but I also know there are many areas needing improvement. I welcome the opportunity to listen to each of you and bring your voice forward as we continue to grow and evolve as an organization.

Thank you for your consideration.

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Sincerely,

Bill